



Value

Flexibility

Scalability

Capability Statement

(Summary Version)

Mobile Accommodation Camps Pty Ltd

Prepared by: Neal Guilmartin
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Company Details

Company Name	Mobile Accommodation Camps Pty Ltd
ACN	164 339 093
ABN	96 164 339 093
Corporate Office	187 Cambridge St, Maryborough, QLD, 4650
Postal Address	PO Box 1078, Maryborough, QLD, 4650
Phone	07 4123 6927
Mobile	0418989898
Fax	07 4123 2912
Email	info@mobileaccommodationcamps.com.au
Web Address	www.mobileaccommodationcamps.com.au
Registered Office	128 Adelaide St, Maryborough, QLD, 4650
Managing Director	Neal Guilmartin
Company Secretary	Fiona Moore
Sales Manager	Sara Laycock
Bankers	Westpac
Legal	Hotchkin Hanly
Accountants	Malcolm Gillard



Services Capability

Overview

Mobile Accommodation Camps Pty Ltd (“M.A.C.”) is a wholly Australian owned specialist hire fleet manager of quality mobile accommodation units based in Maryborough, Queensland. M.A.C. was recently established as part of a strategic restructure of the Guilmartin Group of companies in order to underpin an aggressive growth and diversification phase. M.A.C.’s fleet comprises 1000 rooms in 1, 2 and 3 bed configurations.

Approach

M.A.C.’s approach is driven by **Value**, **Flexibility** and **Scalability**, priding itself on being able to tailor a hire package to a customers requirements that delivers functional requirements at a significantly reduced life cycle cost, resulting in a relatively higher returns on capital. The key to M.A.C.’s value to customers is the low cost of reconciliation to site and/or relocation, high mobility and overall low input costs.

Services

M.A.C. hire fleet comprises:

- 1, 2 and 3 bed mobile accommodations units
- Luxury quarters
- Mobile Amenities Blocks
- Mobile Classrooms
- Site Offices
- Mobile Catering Units & Food Vans
- Showrooms
- First Aid Rooms

Features

M.A.C.’s hire products incorporate the following :

- Innovative, flexible design options
- Advanced Construction techniques
- Comprehensive range
- Quality Workmanship
- Exceptional Value for Money
- Excellence in Design
- Short Lead Time
- Minimal Set up Time

Specification

M.A.C.’s Standard product specification for accommodation units includes:

- Heavy Duty Dual Rail Galvanized Box Steel Frame
- ECO Friendly Jointlock insulated Colourbond Wall Panels
- Solid 15mm 7 Ply Floor Sheeting
- Easy Care Commercial Vinyl Floor
- 5 Double Power Points
- Interior and Exterior Lights
- Earth Leakage Protection & 240v Smoke Alarm with 12v backup
- Split System Reverse Cycle Air Conditioning
- Sunraysia wheels
- 3 Ton Towing Package
- Electric Brakes
- Checker plate external trim
- Gas Hot Water System (Bottle)
- 112L Fridge and Microwave Oven
- Shower, Toilet, Vanity and Mirror Cabinet
- Queen Bed, Desk , Wardrobe and 26” TV with built in DVD Player

Upgrades are available for:

- Electric Incinerating Toilets
- Additional Security Features





Experience

Background

M.A.C. was established in July, 2013 as a cornerstone element of the strategic restructure of the Guilmartin Group, in order to underpin an aggressive growth and diversification phase. In terms of scale, M.A.C. is currently negotiating on over \$50m of service contracts across a wide range of industries, with typical contract values ranging from \$1m to \$20m.

Track Record

The Guilmartin Group of companies have either owned or operated the majority of the facilities that have utilised or built M.A.C.'s fleet for over 15 years. During that time, the Group has earned a reputation for consistently delivering a service that either meets or exceeds client specification, and the market has now demanded a specialist hire division that can focus solely on tailored solutions to a growing range of unique requirements.

Loyal Customer Base

The Group's success has resulted in a strong history of repeat business translating to a diverse and enduring client base. The Group prides itself on the strength of its customer relationships that are centred on open and honest communication, together with a commitment to customer responsiveness. A selection of major customers is provided adjacent.

Project Experience

While M.A.C. is focussed solely on hire fleet management, its related project-based company QSD Works is a registered builder that has completed the installation and commissioning of over 1500 accommodation units on budget and within schedule in Queensland, Northern Territory and Western Australia.

Integrated Delivery Model

M.A.C.'s strategic relationship with QSD Works, together with Original Equipment Manufacturer (King) and Full Accommodation Service Provider (CMS), provide it with an end to end capacity that is unmatched by its competitors. M.A.C. is therefore able to continuously leverage from the industry leading experience of both the personnel within M.A.C. and those within the related companies of the Group, preserving and enhancing the Group's position as the benchmark for comprehensive remote accommodation service.



Management Systems



Overview

M.A.C. maintains a commitment to customer service that is premised upon an integrated quality assurance and risk management system that meets or exceeds industry requirements. As a fundamental part of any service provision planning with a new customer, M.A.C. adopts an integration process with the customer's own management system and standards to identify both gaps and opportunities for improvement. A summary of both the various elements of M.A.C. management systems and key policy statements appears below:

Safety

M.A.C.'s Occupational Health and Safety Management System (OHSMS) is compliant with AS4801:2000, and has been developed to easily integrate with each state's relevant OSH legislative framework, either in general terms (ie, WA OHS Act 1984 and Regulations) or under the relevant Resource industry framework (eg, WA Mines Safety and Inspection Act 1994). The M.A.C. OHSMS is audited externally on an annual basis, and internally on a quarterly basis.

Quality

M.A.C.'s Quality Management System (QMS) is compliant with the process-based ISO9001:2008 series of standards that emphasize continual improvement and innovation. M.A.C. maintains a policy of inviting all existing and prospective customers to audit its QMS as part of its commitment to quality assurance.

Risk

M.A.C.'s Risk Management System (RMS) complies with the requirements of ISO31000:2009, and is entrenched in every part of the business' governance, compliance and operational systems.

Environment

M.A.C.'s Environmental Management System (EMS) is compliant with the requirements of ISO14001:2004 for both the controlled and monitored sites that it is managing, and places a particular emphasis on environmentally sustainable practices.

Policies

In addition to the policies and procedures that fall directly under the management systems described earlier, the following list of selected formal policies that are freely available upon request demonstrate M.A.C.'s commitment to a sustainable business model that is firmly integrated within the local communities it operates within :

- Aboriginal Business Encouragement Plan
- Aboriginal Employment Policy
- Local Supply and Community Development Policy

Industry Associations

M.A.C. has made a long term commitment to the Mobile Accommodation industry, and to that end, M.A.C. or its management personnel maintain the following industry associations and memberships:

- Australian Chamber of Commerce and Industry
- Australian Institute of Management
- Safety Institute of Australia
- Caravan, RV and Accommodation Industry of Australia
- Tourism Accommodation Australia



Contacts

For further information regarding M.A.C. contact:

General (24/7):

Neal Guilmartin

M: 0418 98 98 98

Email: neal@mobileaccommodationcamps.com.au

Corporate:

Fiona Moore

M: 0407 907 779

Email: fiona@mobileaccommodationcamps.com.au

Customer Relations:

Sara Laycock

M: 0407 244 707

Email: sara@mobileaccommodationcamps.com.au

